



# ERRORS & OMISSIONS COURSES



IIAC offers two different E&O courses which qualify agencies that purchase their E&O insurance through IIAC for a credit on their total annual premium.

The required number of agency personnel must attend the course for the credit to apply.

For agency specific requirements, please contact [Laura Szatkowski](#) at 860-563-6510

## Errors & Omissions Loss Control Techniques Provides 6 P&C CE Credits

This 6 CE hour course will cover the following topics: understanding agents duties; E&O claim – 360 view; reporting of claims; agency procedures, agency defenses – documentation, risk assessment questionnaires and coverage checklists; E&O consideration of agency operations, E&O issues with Certificates of Insurance; limiting exposure for data breaches; E&O exposures when using social media; and minimizing exposures from Excess & Surplus lines perspectives. **Course is approved to provide premium credit to agency's having their E&O coverage through IAS with Swiss Re or Fireman's Fund provided there is the correct number of agency attendees.**

## E&O Roadmap to Policy Analysis Risk Management Provides 6 P&C CE Credits

This new six hour course will provide participants with a deeper understanding of important contract features specific to insurance policies and how they may or may not affect coverage. We will look at the sections of policies and their purpose, how they can be modified and how they interact and work together to determine coverage. Ultimately, the student will come to understand how all of the discussion impacts Errors and Omissions (E&O) loss control, new sales and retention of existing business. **Course is approved to provide premium credit to agency's having their E&O coverage through IAS with Swiss Re or Fireman's Fund provided there is the correct number of agency attendees.**

### E&O Loss Control Techniques

<u>Course Date</u>	<u>Date Selected</u>	<u>Hours</u>	<u>Location &amp; Instructor(s)</u>
04/19/18	_____	9:00 am - 3:30 pm	Wethersfield Country Club, Wethersfield Chris Weldon, Esq. and James Keidel, Esq.
07/31/18	_____	9:00 am - 3:30 pm	IIAC Classroom - Wethersfield Barbara Spear, CIC
10/17/18	_____	9:00 am - 3:30 pm	Wethersfield Country Club, Wethersfield Chris Weldon, Esq. and James Keidel, Esq.

### E&O: Roadmap to Policy Analysis Risk Management

<u>Course Date</u>	<u>Date Selected</u>	<u>Hours</u>	<u>Location</u>
02/20/18	_____	9:00 am - 3:30 pm	IIAC Classroom - Wethersfield Barbara Spear, CIC

**COURSE FEE: \$110 MEMBERS & ASSOCIATE MEMBER / \$160 NON-MEMBERS**

*You must report to training on time and present photo ID or you will not qualify for full credit.*

NAME \_\_\_\_\_ CT PRODUCER LICENSE #: \_\_\_\_\_

AGENCY \_\_\_\_\_ POSITION IN AGENCY \_\_\_\_\_

AGENCY ADDRESS \_\_\_\_\_  
(include street, city, state & zip)

CLASS DATE \_\_\_\_\_ PHONE (\_\_\_\_) \_\_\_\_\_ E-MAIL \_\_\_\_\_

**CLASS CONFIRMATION WILL BE E-MAILED 10 – 14 DAYS PRIOR TO CLASS DATE**

**PLEASE RETURN TO: "IIAC", 30 Jordan Lane, Wethersfield, CT 06109**

**25% Penalty if canceled two weeks before class begins, NO REFUNDS after class begins.**

*In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Please notify us no later than two weeks prior to the program.*

*If you have any questions, call 800-842-2208 or 860-563-1950*